Section 2: The Contemporary Tourist

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Contemporary Tourists, Tourist Behaviour and Flows

Chapter objectives

After reading this chapter you will:

- Understand different approaches to categorising different types of tourism.
- Appreciate factors that have contributed to the growth of international tourism
- Understand the significance of wildcard events that may slow or reduce tourism growth.
- Identify factors that may explain the short-term stability of tourist flows and patterns.
- Understand the roles of distance and accessibility as key factors in determining tourism flows.
- Understand the characteristics of mass and alternative tourism.
- Understand the nature of special interest tourism.
- Appreciate psychographic and motivational approaches to explaining tourist behaviour.
- Appreciate the significance of lifecourse approaches to explaining changes in tourism behaviour over the life of an individual as well as cohort value shift with respect to tourism.

Introduction

The movement of tourists with respect to both the number of people traveling and the geographic spread of where people travel has continued almost unabated at the global scale since the end of World War Two. The mobility restrictions that were put in place in most countries in 2020 and 2021 because of COVID-19 may create the impression that global tourism growth has stopped, but by 2022 international tourism growth was already picking up strongly again. There were almost 250 million international arrivals recorded in the first five months of 2022 compared to the 77 million arrivals in the same period in 2021 and represented a recovery to almost half (46%) of pre-pandemic 2019 levels (UNWTO, 2022a).

Multiple reasons exist for the growth in international and domestic travel. Critical reasons include increases in disposal incomes and available time for travel. Yet there are also a number of other factors that determine both the generation of tourists from countries and their reception at destinations. This chapter therefore examines a range of factors that determine the patterns, flows and behaviours of contemporary tourists. These will be examined at various scales of analysis and detail.

Table 3.1: Scales of analysis of tourism

Scale of analysis and description of tourism	Focus	Key concepts
Macro	Aggregate	 Distribution, Patterns, Flow Activity PEST (political, economic, environmental, socio-cultural and technological trends) Socio-technical regimes (also referred to as socio-technological regimes)
Meso	Combines aggregate and individual analysis	 Mobility, trip stage, life course, travel career, socialisation, practices
Micro	Individual	Personality, psychographics/lifestyleMotivation, expectation, satisfactionHabits

Macro-level analyses of tourism examine the movement of people in aggregate form (Table 3.1). Descriptions of tourism at this level focus on the spatial aspects of tourism, i.e. tourist patterns and flows, and on different forms of tourism, i.e. broad accounts of tourism that have been defined on the basis of activity or cultural and social trends as well as the way the social, economic and technological structures influence how people travel and consume (Hall, 2016). Micro-level analyses of tourism often seek to explain individual tourist behaviours based on the theories of tourist psychology and motivation (McCabe et al., 2015) as well as growing interests in the habits of tourism consumers (Hall, 2016; Calderón-Fajardo et al., 2022). Nevertheless, there is clearly a link between individual and aggregate accounts of tourism as aggregate descriptions of tourism are the sum of behaviours of large numbers of individuals. There is there-

fore a third group of analyses of tourism that may be described as mid- or meso-level accounts of tourism that seek to integrate aggregate and individual accounts of tourist behaviour, examples here include the use of time-geography techniques that chart the movement of individuals over space and time, increasingly with use of smart phone data (Hall, 2005b; Frändberg, 2006, 2008, 2010; Dickinson et al., 2014; Shoval et al., 2015; Xu et al., 2021), as well as the means by which social practices and consumer culture affect tourist behaviour and consumption (Hall, 2016).

The first part of the chapter describes travel movements at a global scale. The second section then explains changes in tourism at a macro-level with reference to structural factors that influence tourism as well as other descriptions of different types of tourism. The third examines tourist behaviors and demands at a micro-level by examining how individual travel preferences may be explained in terms of psychographics or personal motivations. The final section outlines a meso approach that examines how travel motivations and constraints change over an individual's life.

Global travel movement

The movement of tourists is not evenly spread around the globe. Tourism is subject to a range of influences and factors that determine its relative distribution. Flows are not random but are patterned. Tables 3.2 and 3.3 provide figures on the number of international visitor arrivals for different regions of the world and the relative growth in tourism for those regions since 1950.

One of the immediate results of an analysis of international tourism in terms of patterns of movement is that international tourism has historically been concentrated in the more advanced economies of North America and Europe. However, over time the Asia-Pacific region is experiencing significant growth relative to Europe and the Americas because of its own substantial rate of economic development, especially with respect to the emerging economies of China and India, and the development of large middle classes for whom travel and holiday-taking has become part of new consumer lifestyles, especially for younger consumers. This has also meant that over time the relative global market share of international arrivals has been declining for the Americas and Europe but increasing for the Asia-Pacific and, to a lesser extent, for other regions as well. For example, the UNWTO (2015) note that the global tourism market share of emerging economies increased from 30% in 1980 to 45% in 2014, and this was expected to reach 57% by 2030, equivalent to over 1 billion international tourist arrivals. UNWTO (2012) had forecast that by 2030 Asia and the Pacific would receive just under 30% of international arrivals while the Americas will receive only 13.7%, with more than half of this derived from North American arrivals. By 2030 it is expected that Europe will still receive just over 41% of world arrivals.